

0.8

0.4

0.2

0

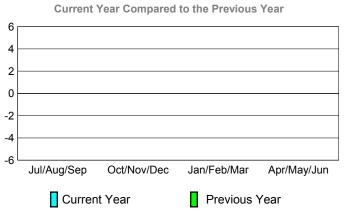
# GMT: Mr. CLIFFORD STEPHEN A HE Location: NEW ZEALAND GMT CA: 7

|             |                     | <u>Club</u><br><b>200</b>     | <u>Clubs</u><br>2008-2009         |                                  |                                  |
|-------------|---------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Month       | New<br>Club<br>Goal | Actual<br>New<br><u>Clubs</u> | Actual<br>Dropped<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |
| Jul/Aug/Sep | 0                   | 0                             | 0                                 | 0                                | 0                                |
| Oct/Nov/Dec | 0                   | 0                             | 0                                 | 0                                | 0                                |
| Jan/Feb/Mar | 0                   | 0                             | 0                                 | 0                                | 0                                |
| Apr/May/Jun | 1                   | 0                             | 0                                 | 0                                | 0                                |
| Totals      | 1                   | 0                             | 0                                 | 0                                | 0                                |

# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss

| Jul/Au | Jul/Aug/Sep |        | lov/Dec | Jan/Fe  | b/Mar             | Others     |
|--------|-------------|--------|---------|---------|-------------------|------------|
| Goal   |             | Actual |         | Dropped | <mark>■</mark> Ga | ain Loss C |

# **Comparison of Club Gain/Loss**



## YTD Status Quo Clubs 2009-2010

Status Quo Clubs Compared to Status Quo Members

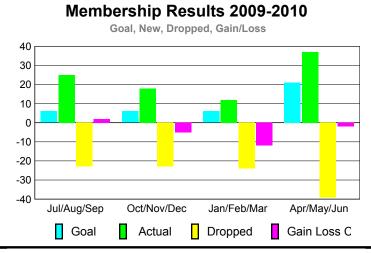
6
4
2
0
-2
-4
-6

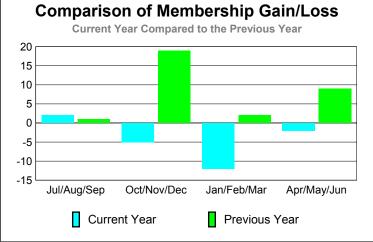
Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others

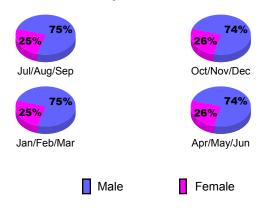
Status Quo Clubs

Total Status Quo Members

|             |                            | MEMBERSHIP                   |                                 |     |                   |  |  |  |  |
|-------------|----------------------------|------------------------------|---------------------------------|-----|-------------------|--|--|--|--|
|             |                            | Member                       | <u>ship</u> Resul               | ts  | <u>Membership</u> |  |  |  |  |
|             |                            | 200                          | 2008-2009                       |     |                   |  |  |  |  |
| Month       | Net<br>Memb<br><u>Goal</u> | Actual<br>New<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> |     |                   |  |  |  |  |
| Jul/Aug/Sep | 6                          | 25                           | -23                             | 2   | 1                 |  |  |  |  |
| Oct/Nov/Dec | 6                          | 18                           | -23                             | -5  | 19                |  |  |  |  |
| Jan/Feb/Mar | 6                          | 12                           | -24                             | -12 | 2                 |  |  |  |  |
| Apr/May/Jun | 21                         | 37                           | -39                             | -2  | 9                 |  |  |  |  |
| Totals      | 39                         | 92                           | -109                            | -17 | 31                |  |  |  |  |









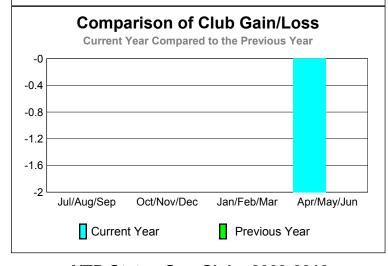
Totals

# GMT: Mr. CLIFFORD STEPHEN A HE Location: NEW ZEALAND GMT CA: 7

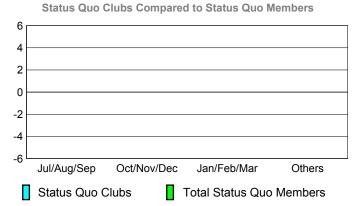
0

#### **CLUBS Club** Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 0 0 0 Oct/Nov/Dec 0 0 0 0 Jan/Feb/Mar 0 0 0 0 Apr/May/Jun -2 0 0 -2

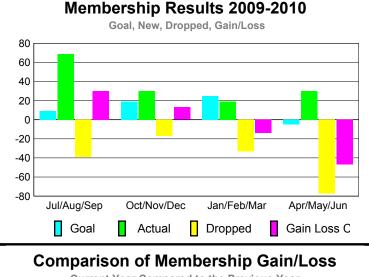
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4 -0.8 -1.2 -1.6 -2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

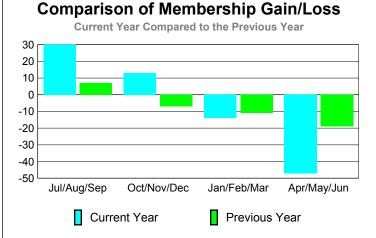


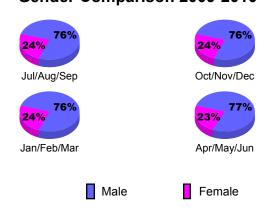
# YTD Status Quo Clubs 2009-2010



|             | <u> </u>    |               |                   |                  |             |  |  |  |  |
|-------------|-------------|---------------|-------------------|------------------|-------------|--|--|--|--|
|             |             | Member        | <u>ship</u> Resul | ts               | Membership  |  |  |  |  |
|             |             | 200           | 2008-2009         |                  |             |  |  |  |  |
|             | Net         | Gain/         |                   |                  |             |  |  |  |  |
|             | Memb        | Actual<br>New | Actual<br>Dropped | Gain/<br>Loss of | Loss of     |  |  |  |  |
| Month       | <u>Goal</u> | <u>Memb</u>   | Memb              | <u>Memb</u>      | <u>Memb</u> |  |  |  |  |
| Jul/Aug/Sep | 9           | 69            | -39               | 30               | 7           |  |  |  |  |
| Oct/Nov/Dec | 19          | 30            | -17               | 13               | -7          |  |  |  |  |
| Jan/Feb/Mar | 25          | 19            | -33               | -14              | -11         |  |  |  |  |
| Apr/May/Jun | -5          | 30            | -77               | -47              | -19         |  |  |  |  |
| Totals      | 48          | 148           | -166              | -18              | -30         |  |  |  |  |







5

0

-5 -10

-15 -20

Jul/Aug/Sep

Current Year



Totals

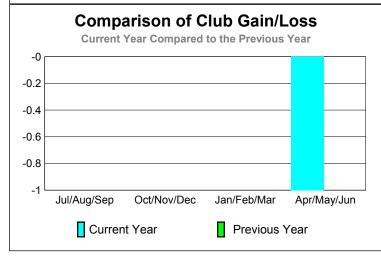
GMT: Mr. CLIFFORD STEPHEN A HE Location: NEW ZEALAND GMT CA: 7

0

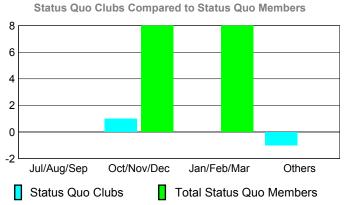
|             |                            | <u>Club</u><br><b>20</b> 0    |                                   | <u>Clubs</u><br>2008-2009        |                                  |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Month       | New<br>Club<br><u>Goal</u> | Actual<br>New<br><u>Clubs</u> | Actual<br>Dropped<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |
| Jul/Aug/Sep | 0                          | 0                             | 0                                 | 0                                | 0                                |
| Oct/Nov/Dec | 1                          | 0                             | 0                                 | 0                                | 0                                |
| Jan/Feb/Mar | 0                          | 0                             | 0                                 | 0                                | 0                                |
| Apr/May/Jun | 0                          | 0                             | -1                                | -1                               | 0                                |

**CLUBS** 

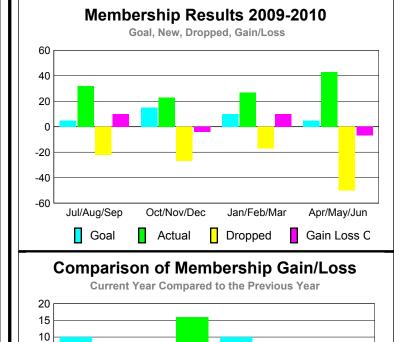
## **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



# YTD Status Quo Clubs 2009-2010



| <u> </u>    |                                 |               |                                |    |     |  |  |  |  |
|-------------|---------------------------------|---------------|--------------------------------|----|-----|--|--|--|--|
|             |                                 | Member<br>200 | <u>Membership</u><br>2008-2009 |    |     |  |  |  |  |
| Month       | Gain/<br>Loss of<br><u>Memb</u> |               |                                |    |     |  |  |  |  |
| Jul/Aug/Sep | 5                               | 32            | -22                            | 10 | -18 |  |  |  |  |
| Oct/Nov/Dec | 15                              | 23            | -27                            | -4 | 16  |  |  |  |  |
| Jan/Feb/Mar | 10                              | 27            | -17                            | 10 | -1  |  |  |  |  |
| Apr/May/Jun | 5                               | 43            | -50                            | -7 | 2   |  |  |  |  |
| Totals      | 35                              | 125           | -116                           | 9  | -1  |  |  |  |  |



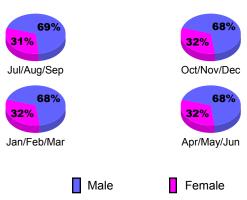
# Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun

Oct/Nov/Dec

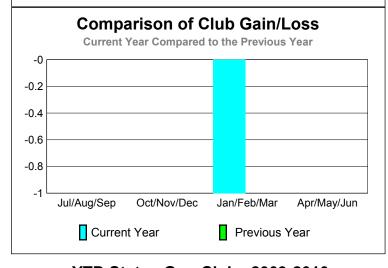




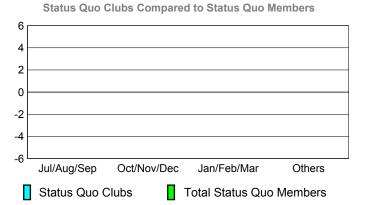
# GMT: Mr. CLIFFORD STEPHEN A HE Location: NEW ZEALAND GMT CA: 7



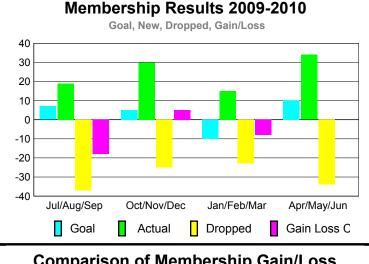
# **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss -0 -0.2 -0.4 -0.6 -0.8 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Dropped Gain Loss C Actual

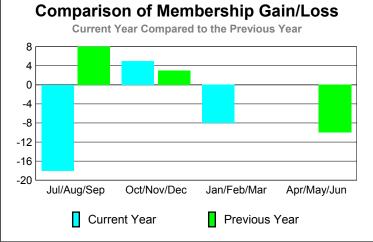


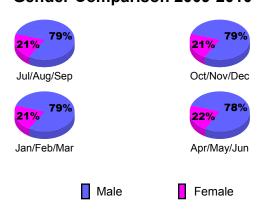
# YTD Status Quo Clubs 2009-2010



|             |                            | MEM                          | BERSH                           | <u>IIP                                   </u> |           |
|-------------|----------------------------|------------------------------|---------------------------------|---|-----------|
|             |                            | Member                       | Membership                      |   |           |
|             |                            | 200                          | 9-2010                          |   | 2008-2009 |
| Month       | Net<br>Memb<br><u>Goal</u> | Actual<br>New<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> |   |           |
| Jul/Aug/Sep | 7                          | 19                           | -37                             | -18   | 8         |
| Oct/Nov/Dec | 5                          | 30                           | -25                             | 5   | 3         |
| Jan/Feb/Mar | -10                        | 15                           | -23                             | -8  | 0         |
| Apr/May/Jun | 10                         | 34                           | -34                             | 0   | -10       |
| Totals      | 12                         | 98                           | -119                            | -21   | 1         |









GMT: Mr. CLIFFORD STEPHEN A HE Location: AMERICAN SAMOA GMT CA: 7

Clubs

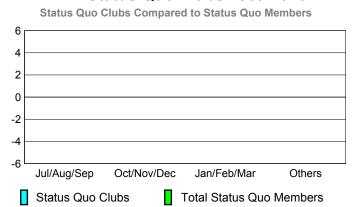
|             |                            | 200                           |                                   | 2008-2009                        |                                  |  |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|--|
| Month       | New<br>Club<br><u>Goal</u> | Actual<br>New<br><u>Clubs</u> | Actual<br>Dropped<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |  |
| Jul/Aug/Sep | 0                          | 0                             | 0                                 | 0                                | 0                                |  |
| Oct/Nov/Dec | 0                          | 0                             | 0                                 | 0                                | 0                                |  |
| Jan/Feb/Mar | 0                          | 0                             | 0                                 | 0                                | 0                                |  |
| Apr/May/Jun | 0                          | 0                             | 0                                 | 0                                | 0                                |  |
| Totals      |                            |                               |                                   |                                  | 0                                |  |

CLUBS Club Results

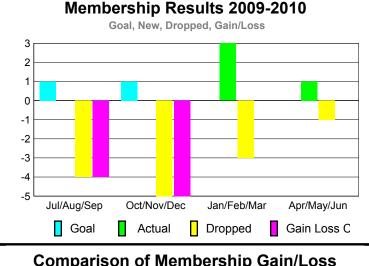
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

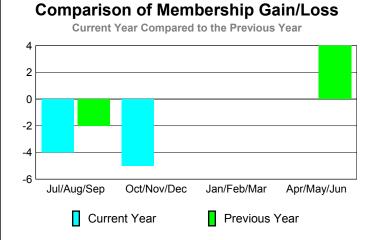
# Comparison of Club Gain/Loss Current Year Compared to the Previous Year 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Apr/May/Jun Current Year Previous Year

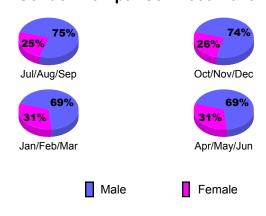
# YTD Status Quo Clubs 2009-2010



|             |             | MEM         | BERSH             | <u>IIP                                   </u> |             |
|-------------|-------------|-------------|-------------------|---|-------------|
|             |             | Member      | <u>ship</u> Resul | ts  | Membership  |
|             |             | 200         | 9-2010            |   | 2008-2009   |
|             |             |             |                   |   |             |
|             | Net         | Actual      | Actual            | Gain/   | Gain/       |
| Month       | Memb        | New         | Dropped           | Loss of                                       | Loss of     |
| Month       | <u>Goal</u> | <u>Memb</u> | <u>Memb</u>       | <u>Memb</u>                                   | <u>Memb</u> |
| Jul/Aug/Sep | 1           | 0           | -4                | -4  | -2          |
| Oct/Nov/Dec | 1           | 0           | -5                | -5  | 0           |
| Jan/Feb/Mar | 0           | 3           | -3                | 0   | 0           |
| Apr/May/Jun | 0           | 1           | -1                | 0   | 4           |
| Totals      | 2           | 4           | -13               | -9  | 2           |









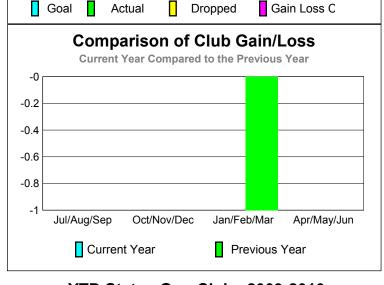
0

-2

-6

Jul/Aug/Sep

### **GMT: Mr. CLIFFORD STEPHEN A HE Location: FIJI ISLANDS CLUBS Club** Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 0 0 0 Oct/Nov/Dec 0 0 0 0 0 Jan/Feb/Mar 0 0 0 -1 Apr/May/Jun 0 0 0 0 n Totals 0 **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 6

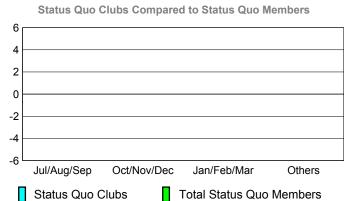


Jan/Feb/Mar

Others

Oct/Nov/Dec

# YTD Status Quo Clubs 2009-2010



# GMT CA: 7 **MEMBERSHIP**

|             |                            | Member<br>200                | Membership<br>2008-2009          |                                 |                                 |
|-------------|----------------------------|------------------------------|----------------------------------|---------------------------------|---------------------------------|
| Month       | Net<br>Memb<br><u>Goal</u> | Actual<br>New<br><u>Memb</u> | Actual<br>Dropped<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> |
| Jul/Aug/Sep | 1                          | 6                            | -3                               | 3                               | 0                               |
| Oct/Nov/Dec | 0                          | 1                            | 0                                | 1                               | 0                               |
| Jan/Feb/Mar | 1                          | 5                            | -3                               | 2                               | -17                             |
| Apr/May/Jun | 0                          | 3                            | -2                               | 1                               | 1                               |
| Totals      | 2                          | 15                           | -8                               | 7                               | -16                             |

# Membership Results 2009-2010 Goal, New, Dropped, Gain/Loss n -2

Jan/Feb/Mar

Dropped

Apr/May/Jun

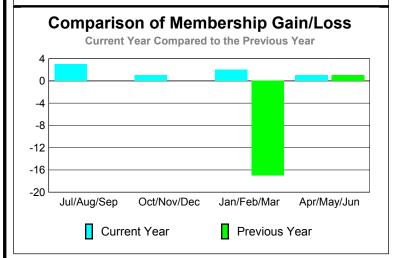
Gain Loss C

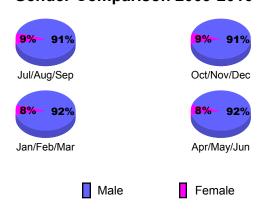
Oct/Nov/Dec

Actual

Jul/Aug/Sep

Goal

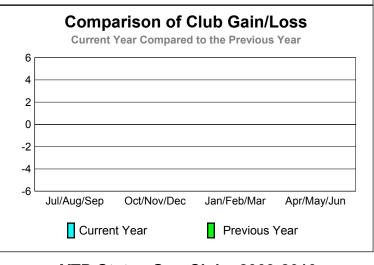




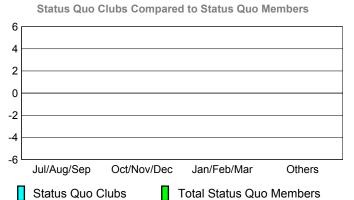


#### **GMT: Mr. CLIFFORD STEPHEN A HE** Location: SAMOA **CLUBS Club** Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 0 0 0 Oct/Nov/Dec 0 0 0 0 0 Jan/Feb/Mar 0 0 0 0 Apr/May/Jun 0 0 0 0 n Totals 0 0

# **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 6 0 -2 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Dropped Gain Loss C Actual



# YTD Status Quo Clubs 2009-2010



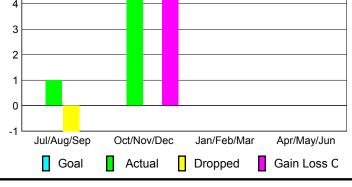
## **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009

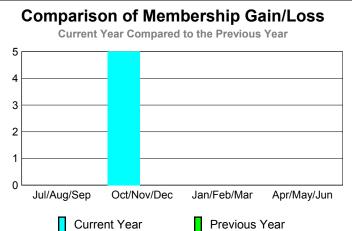
GMT CA: 7

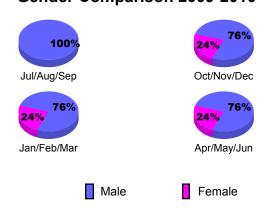
| Month       | Net<br>Memb<br><u>Goal</u> | Actual<br>New<br><u>Memb</u> | Actual<br>Dropped<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> |
|-------------|----------------------------|------------------------------|----------------------------------|---------------------------------|---------------------------------|
| Jul/Aug/Sep | 0                          | 1                            | -1                               | 0                               | 0                               |
| Oct/Nov/Dec | 0                          | 5                            | 0                                | 5                               | 0                               |
| Jan/Feb/Mar | 0                          | 0                            | 0                                | 0                               | 0                               |
| Apr/May/Jun | 0                          | 0                            | 0                                | 0                               | 0                               |
| Totals      | 0                          | 6                            | -1                               | 5                               | 0                               |

# Goal, New, Dropped, Gain/Loss

Membership Results 2009-2010





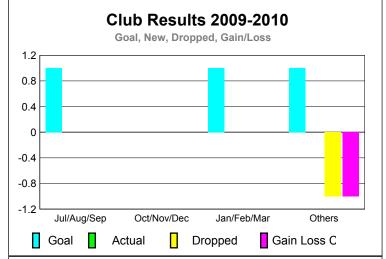


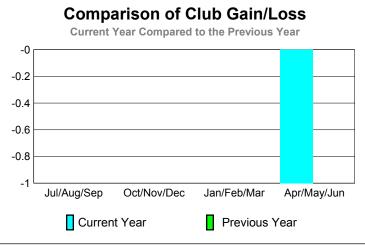


GMT: Mr. CLIFFORD STEPHEN A HE Location: NEW ZEALAND GMT CA: 7

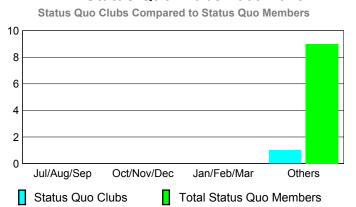
| CECBS       |                     |                               |                                  |                           |   |  |  |  |
|-------------|---------------------|-------------------------------|----------------------------------|---------------------------|---|--|--|--|
|             |                     | <u>Club</u><br><b>20</b> 0    |                                  | <u>Clubs</u><br>2008-2009 |   |  |  |  |
| Month       | New<br>Club<br>Goal | Actual<br>New<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |                           |   |  |  |  |
| Jul/Aug/Sep | 1                   | 0                             | 0                                | 0                         | 0 |  |  |  |
| Oct/Nov/Dec | 0                   | 0                             | 0                                | 0                         | 0 |  |  |  |
| Jan/Feb/Mar | 1                   | 0                             | 0                                | 0                         | 0 |  |  |  |
| Apr/May/Jun | 1                   | 0                             | -1                               | -1                        | 0 |  |  |  |
| Totals      | 3                   | 0                             | -1                               | -1                        | 0 |  |  |  |

**CLUBS** 

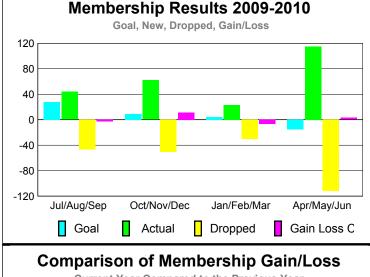


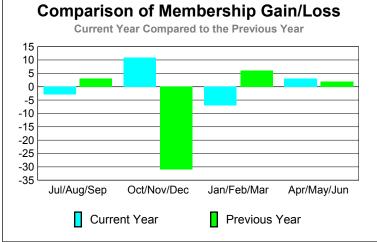


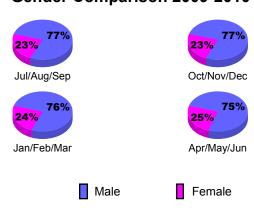
# YTD Status Quo Clubs 2009-2010



#### **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep -47 3 28 44 -3 Oct/Nov/Dec 9 62 -51 11 -31 Jan/Feb/Mar -30 -7 23 6 Apr/May/Jun -15 115 -112 3 2 Totals 26 244 -240 -20







-20

-30 -40

-50 -60

Jul/Aug/Sep

Current Year



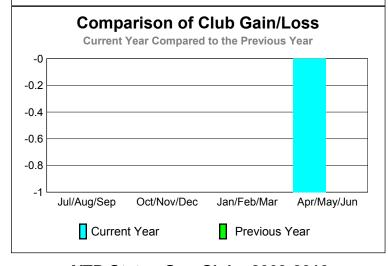
Totals

# GMT: Mr. CLIFFORD STEPHEN A HE Location: NEW ZEALAND GMT CA: 7

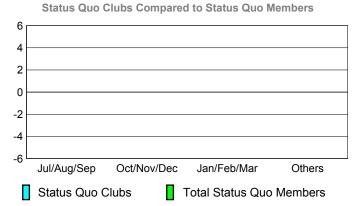
0

#### **CLUBS Club** Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 0 0 0 Oct/Nov/Dec 0 0 0 0 Jan/Feb/Mar 0 0 0 0 Apr/May/Jun 0 n -1

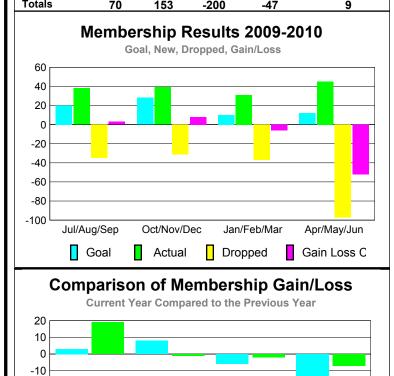
## **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 1.2 0.8 0 -0.4-0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



# YTD Status Quo Clubs 2009-2010



| <u> </u>    |                            |                              |                                  |                                 |                                 |  |  |
|-------------|----------------------------|------------------------------|----------------------------------|---------------------------------|---------------------------------|--|--|
|             |                            | Member<br>200                | <u>Membership</u><br>2008-2009   |                                 |                                 |  |  |
| Month       | Net<br>Memb<br><u>Goal</u> | Actual<br>New<br><u>Memb</u> | Actual<br>Dropped<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> |  |  |
| Jul/Aug/Sep | 20                         | 38                           | -35                              | 3                               | 19                              |  |  |
| Oct/Nov/Dec | 28                         | 39                           | -31                              | 8                               | -1                              |  |  |
| Jan/Feb/Mar | 10                         | 31                           | -37                              | -6                              | -2                              |  |  |
| Apr/May/Jun | 12                         | 45                           | -97                              | -52                             | -7                              |  |  |
| Totals      | 70                         | 152                          | 200                              | 47                              | 0                               |  |  |



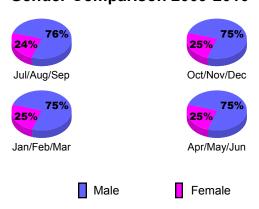
# Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun

Oct/Nov/Dec



-30 -40

-50

-60 -70

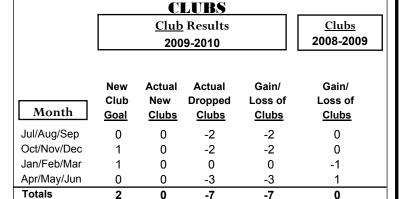
-80

Jul/Aug/Sep

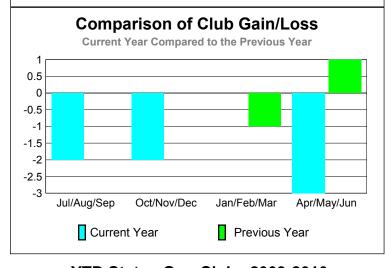
Current Year



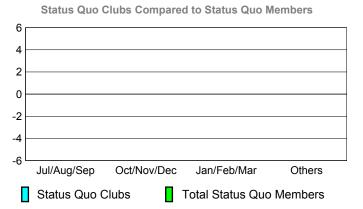
# GMT: Mr. CLIFFORD STEPHEN A HE Location: NEW ZEALAND GMT CA: 7



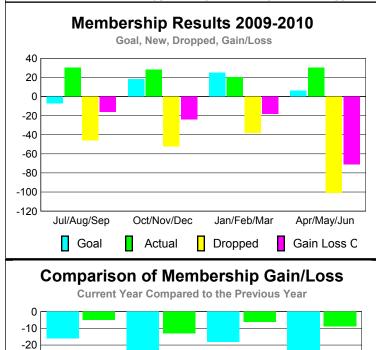
## **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 0.5 n -0.5 -1 -1.5 -2 -2.5 -3 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



# YTD Status Quo Clubs 2009-2010



|             |             | MEM         |                   |             |             |
|-------------|-------------|-------------|-------------------|-------------|-------------|
|             |             | Member      | <u>Membership</u> |             |             |
|             |             | 200         | 2008-2009         |             |             |
|             |             |             |                   |             |             |
|             | Net         | Actual      | Actual            | Gain/       | Gain/       |
| N (1        | Memb        | New         | Dropped           | Loss of     | Loss of     |
| Month       | <u>Goal</u> | <u>Memb</u> | <u>Memb</u>       | <u>Memb</u> | <u>Memb</u> |
| Jul/Aug/Sep | -7          | 30          | -46               | -16         | -5          |
| Oct/Nov/Dec | 18          | 28          | -52               | -24         | -13         |
| Jan/Feb/Mar | 25          | 20          | -38               | -18         | -6          |
| Apr/May/Jun | 6           | 30          | -101              | -71         | -9          |
| Totals      | 42          | 108         | -237              | -129        | -33         |



# **Gender Comparison 2009-2010**

Jan/Feb/Mar

Previous Year

Apr/May/Jun

Oct/Nov/Dec

